

Derbyshire Adult Social Care & Health Market Position Statement

Older People's nursing,
residential, extra care
and homecare services

Introduction

What is a Market Position Statement?

Derbyshire County Council Adult Care has a duty under the Care Act (2014) to produce a Market Position Statement. This document focuses on older people's nursing, residential, extra care and homecare provision and is designed to help Adult Social Care & Health providers to understand what resources are currently available and what we think Adult Social Care & Health provision should look like in the future. It is the Council's intention to update market placements and trends information on a regular basis.

This document is intended to give information and analysis which:

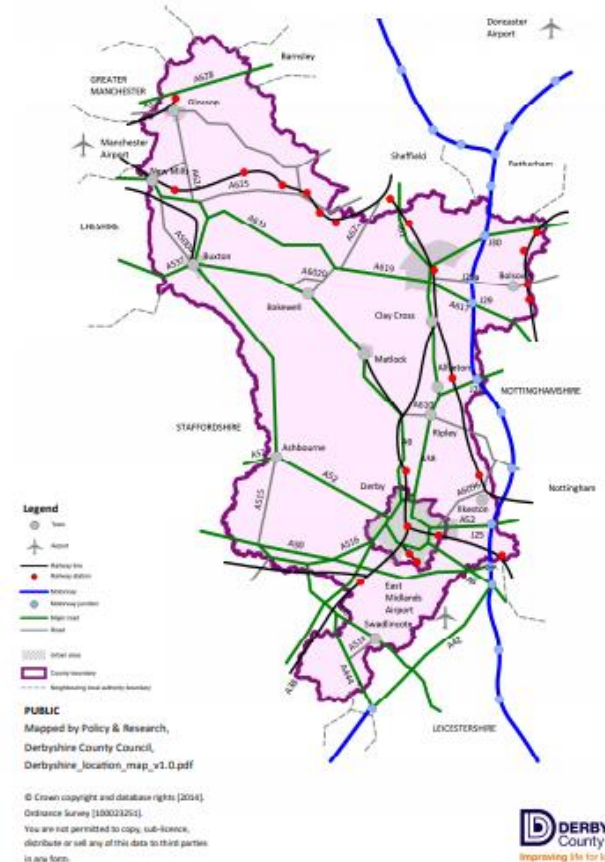
- describes what people and services look like now
- flags the changes to the sort of care and support we think that people will want to increase independence, choice and control
- sets out how we plan to purchase services, to work with the market to promote best practice
- helps businesses understand the future environment for their work and decide how to grow over the course of time

It is one of a suite of documents and others that are available and can be accessed on the Derbyshire County Council [website](#).

Key facts about Derbyshire's older population

- Derbyshire has a population of 792,000 people of which 168,700 people are aged 65 and over. This represents 21% of the population.
- The population aged 90 and over is expected to treble by 2035
- By 2039 the population of Derbyshire which is aged 65 and over is projected to increase by 58.5%.
- By 2039 nearly three in every ten people in Derbyshire will be aged 65 and over (249,000).
- There are two clinical commissioning groups and eight district and borough councils who help support the delivery of health and social care services in Derbyshire.

Further information about demographic trends in Derbyshire can be found on the [Derbyshire Observatory](#).



Key facts and legislation

How we fund and pay for services?

During 2017/18 Adult care spent £225 million on social care services for adults. Of this £96.5 million was spent on services for older people.

The main spending on services for older people was as shown below:

- **Nursing care home provision £16.1 million**
- **Residential care home provision £34.37 million**
- **Extra care provision £2.73 million (excludes Waltham house)**
- **Home care provision £32.22 million**

Derbyshire offers nursing and residential care home providers a **Dementia Care Payment** to encourage the use of evidence based standards in relation to dementia care practice and the care environment. This contributes towards the additional costs incurred supporting an individual with dementia.

For further information about current nursing, residential and extra care provision including fee rates look at the Derbyshire County Council [web page](#).

What is the key legislation?

The Care Act (2014) placed a statutory duty on local authorities to promote a personalised and strengths-based approach for adults and carers in need of support. The Care Act contains several key principles including:

- prevention,
- a needs based approach,
- Promotion of wellbeing,
- Sustainability/diversity and quality in the provision of services.

Under the Care Act (2014) a local authority must enable a persons choice of care through an information and advice service. In Derbyshire this is supplemented by a brokerage service. Brokerage aims to support people to find the services they need, by enabling them to understand what services exist in their area and options to meet their needs.

Further information about the Care Act (2014) can be found on www.gov.uk.

The Adult Social Care Green Paper

A forthcoming Green paper on Social Care is expected in 2019 and providers will need to be in a position to respond to the intentions outlined in this document. The main issue involved will be a sustainable funding model for social care supported by a diverse, vibrant and stable market. It is also likely to cover; integration with health and other services, carers, the workforce, technological developments and living independently.

Derbyshire County Council's ambitions

Council Plan 2017-2021 ambitions

Derbyshire County Council's Council Plan outlines a number of high level strategic areas of focus for social care and these inform our market shaping intentions and priorities within Adult Social Care & Health. These are:

- Restart the £30 million Care Programme to provide high quality and affordable residential, nursing and extra care accommodation across the county.
- Work with partners to recruit and retain high quality social care staff.
- Develop support services for people with Dementia to help them live well and independently.

Further information about the Council Plan can be found [online](#).

Commissioning for Outcomes

Commissioning and contracting activity across Adult Social Care & Health is guided by the principles within the [Commissioning for Outcomes Framework](#) that has been developed by the Local Government Association. We would expect providers to work with us to develop, implement, monitor and report against key outcomes.

Enterprising Council

The council has launched an ambitious new approach which will involve big changes in how we deliver services to residents and the way in which our employees work. Being an enterprising council means:

- value for money is at the heart of everything we do
- we are efficient and effective
- we focus on getting the best results for our residents whether that's by delivering a service ourselves or by using an external organisation - there is no one size fits all
- we have a bold, innovative and commercial mind-set and we think and act as if our residents can choose who delivers their services
- we do things 'with' local people rather than 'to' them and we value fairness, openness and partnership
- we are proud of Derbyshire and ambitious for our public services

Further information about the Enterprising Council can be found [online](#)

The state of the market in Derbyshire for accommodation services

- The market is diverse, with establishments ranging from small, family-run businesses, to well established providers with a national presence.
- 22% (38 homes) of all residential and nursing care home provision for older people are owned and operated by sole traders as opposed to regional or national companies. Also 39% (68 homes) of all residential and nursing care home provision for older people are non purpose built.
- The average level of need of people accessing residential or nursing care is rising and becoming more complex, as more people utilise a variety of care and support services to stay at home for longer.
- The Council operates 17 care homes across the county providing residential care alongside six recently commissioned modern purpose built specialist community care centres. A range of services are offered varying from long term placements to more specialist dementia provision. These establishments also provide beds to support timely discharge from hospitals and can also be used to prevent hospital admission.
- The [Care Quality Commission](#) (CQC) ratings show there are five outstanding care homes (3%), 130 are good (75%) , 37 (21.4%) require improvement, none are inadequate and one has not yet been inspected (0.6%). (This information was based on the update from CQC of 02/01/20).
- Some parts of the market in Derbyshire, such as High Peak and Derbyshire Dales, are dominated by self-funders and as such these areas are seen as attractive and potentially lucrative opportunities for providers looking to expand their residential or nursing care businesses. In 2015 it was estimated that there were 1,750 self funders in care homes across Derbyshire.
- A shortage of qualified nursing staff is of concern. This is a nationally recognised challenge as the workforce demand exceeds supply.

Our vision for older people's housing and accommodation in Derbyshire

Housing and accommodation for an ageing population: A Strategic Vision for Derbyshire to 2035

The strategy outlines a number of recommendations which will shape the nursing, residential care and extra care provision within Derbyshire. These are:

- Stimulate the market to encourage a range of housing providers to work in Derbyshire and develop the range of housing offers that older people need and aspire to.
- Effectively manage and work with the care home market to support the development of sufficient nursing care capacity and maintain the supply of residential care to meet future need.

The strategy contains a detailed action plan and outlines more information about our commissioning intentions for the next few years.

Further information about the “Older People’s Housing, Accommodation & Support: A Commissioning Strategy for Derbyshire 2019 – 2035” can be found [online](#).

The data table on the next page shows more about the demand modelling which has been undertaken to support the Strategic Vision. This tells us that:

- There is an estimated undersupply of housing for older people particularly reflecting an undersupply of older people’s housing for sale (private retirement housing).
- There is an estimated undersupply of housing with care (Extra care) both for rent and sale in all areas.
- There is a minimal additional net need for residential care provision.
- There is an undersupply of nursing care home beds.

We want to work with providers to address this anticipated undersupply and would welcome proactive conversations in relation to this in conjunction with colleagues from district and borough council’s or the NHS where appropriate.

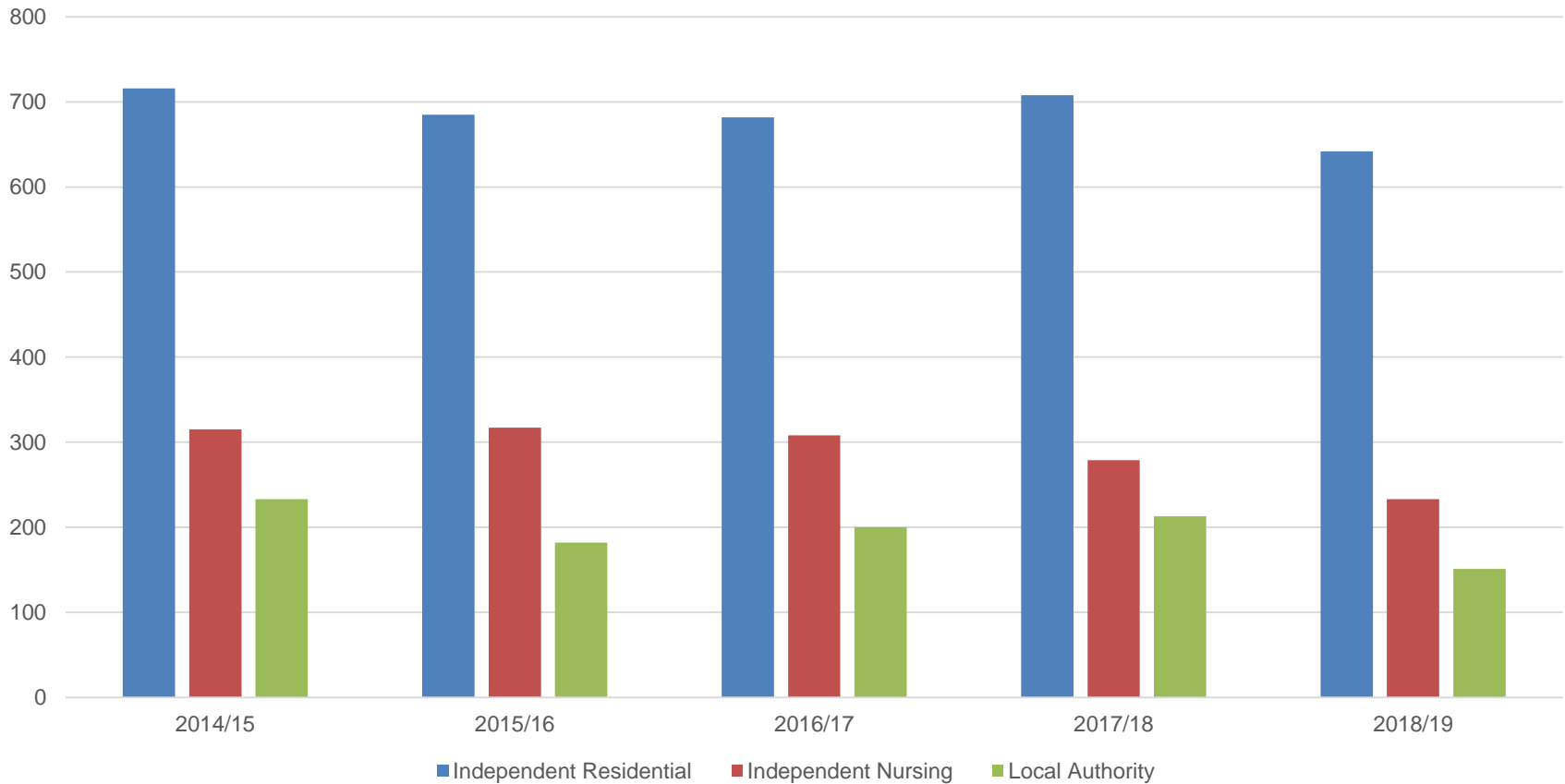
Demand for older people's accommodation in Derbyshire

Local Authority	Housing with care		Residential Care			Nursing and dual registered care		
	Current Provision (September 2019)	Projected estimated need in 2035	Current Number of beds (Sept 2019)	Current Number of care homes (September 2019)	Projected estimated need in 2035	Current Number of beds (Sept 2019)	Current Number of care homes	Projected estimated need in 2035
Amber Valley	52	525	457	15	525	698	15	1050
Bolsover	0	278	323	10	0	422	10	555
Chesterfield	55	390	474	15	390	446	10	780
Derbyshire Dales	164	355	382	14	355	279	7	710
Erewash	61	435	533	17	435	483	14	870
High Peak	98	358	541	20	358	235	5	715
North East Derbyshire	158	438	369	10	438	401	9	875
South Derbyshire	213	368	468	15	368	388	8	735
Derbyshire Total	801	3147	3547	116	2869	3352	78	6290

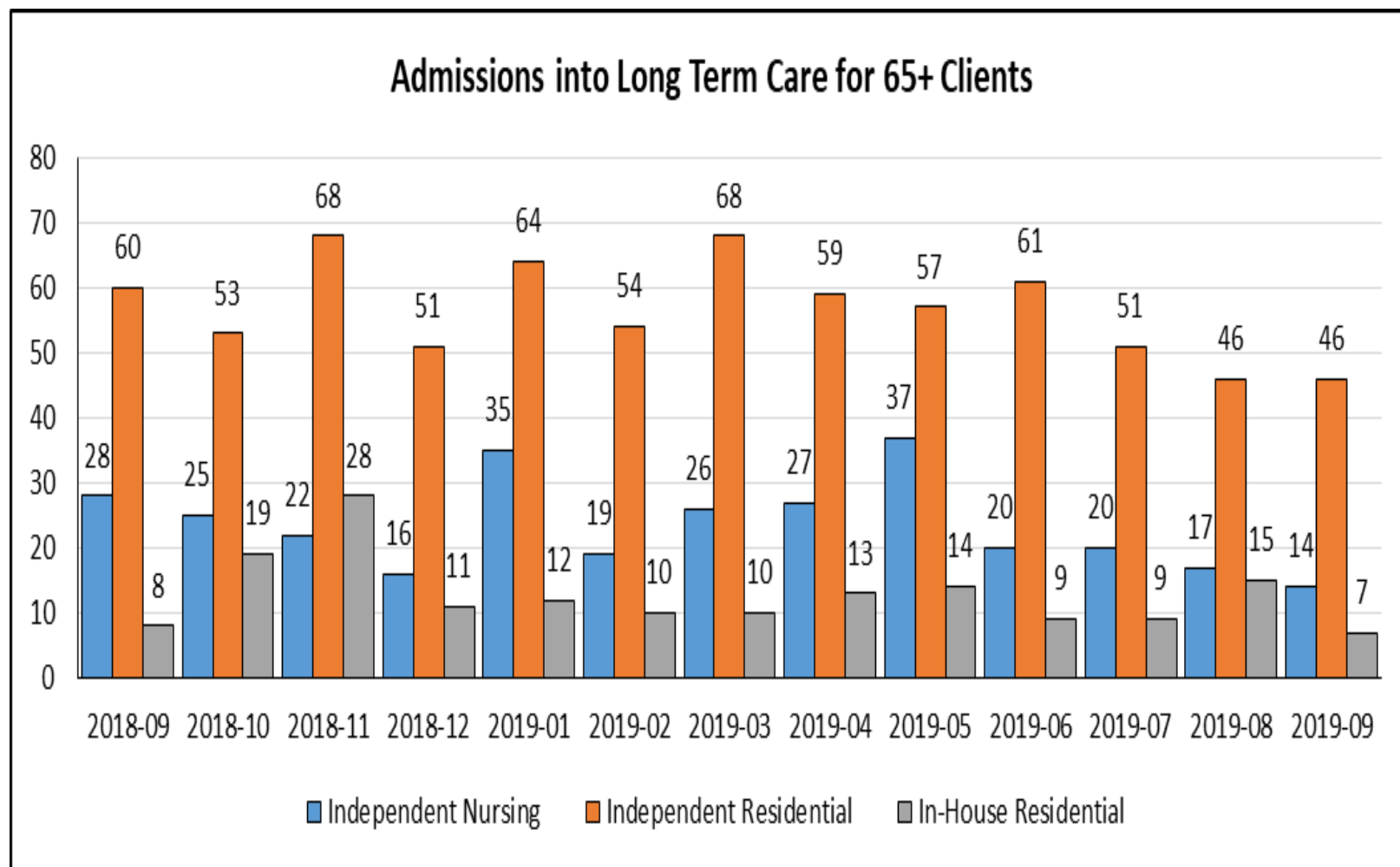
Further information about the demand modelling contained in the strategy can be found [online](#).

Long Term Admissions Into Care trend 2014 -2018

Long Term Admissions Into Care Trend 2014-2019

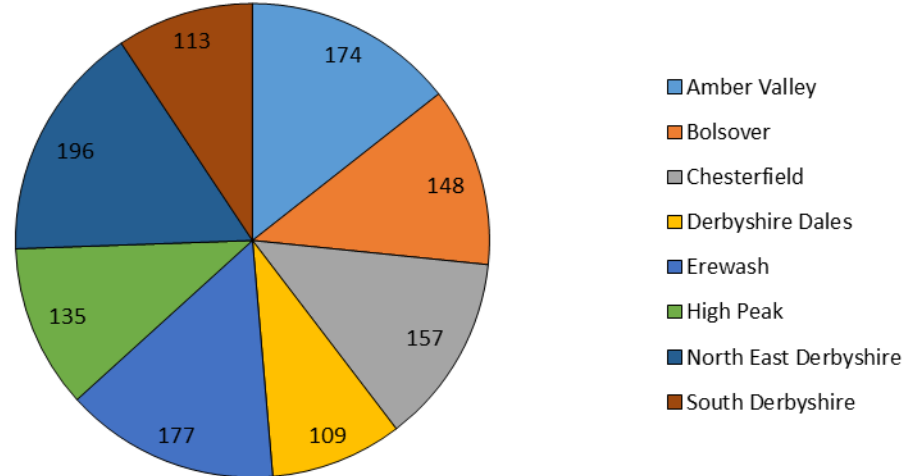


12 Month Care Admissions Trend

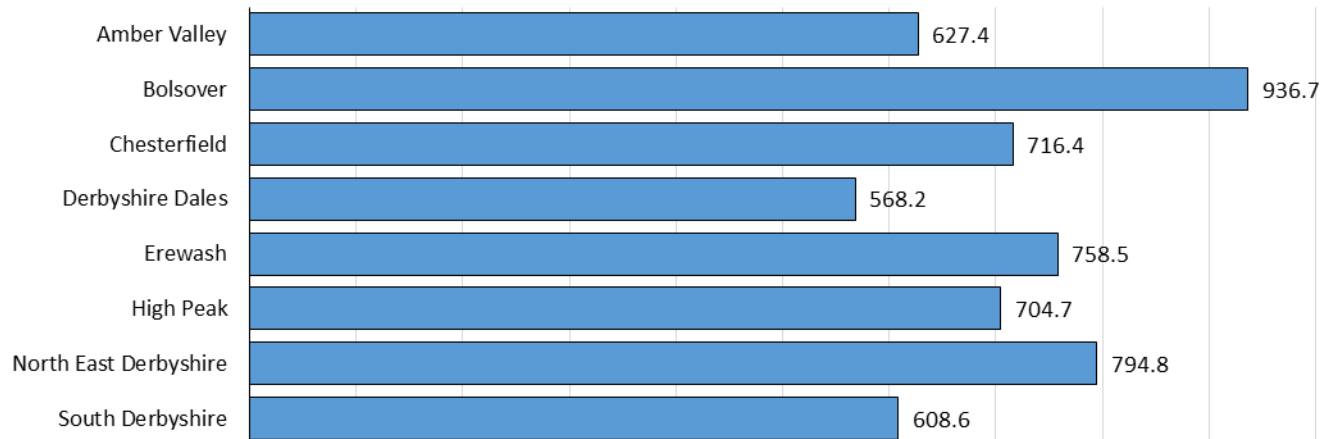


Care Homes Area Admissions September 2019

Proportion of Permanent Admissions for 65+ Clients

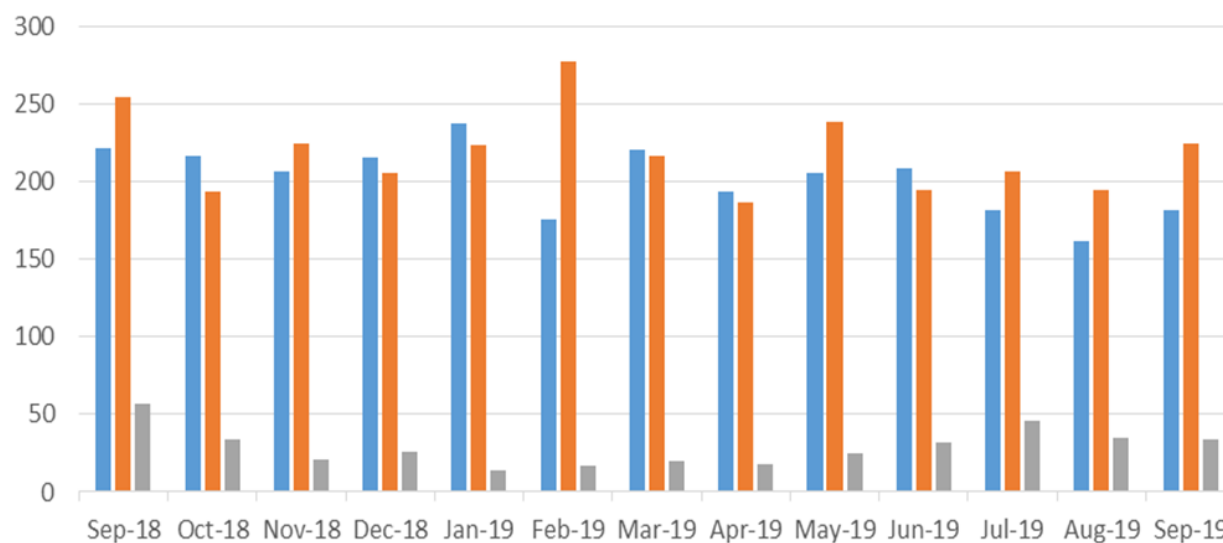


Rate of Admissions per 100K. by Area for 65+ Clients



12 Month Bed Vacancy Trend

Bed Vacancies in Derbyshire Care Homes



	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19
■ Independent Sector Nursing	221	216	206	215	237	175	220	193	205	208	181	162	181
■ Independent Sector Residential	254	193	224	205	223	277	216	186	238	194	206	194	224
■ InHouse Residential	57	34	21	26	14	17	20	18	25	32	46	35	34

■ Independent Sector Nursing ■ Independent Sector Residential ■ InHouse Residential

Our strategic approach to market shaping for accommodation services

Derbyshire Adult Social Care & Health has a number of market shaping intentions for nursing, residential and extra care housing, these are:

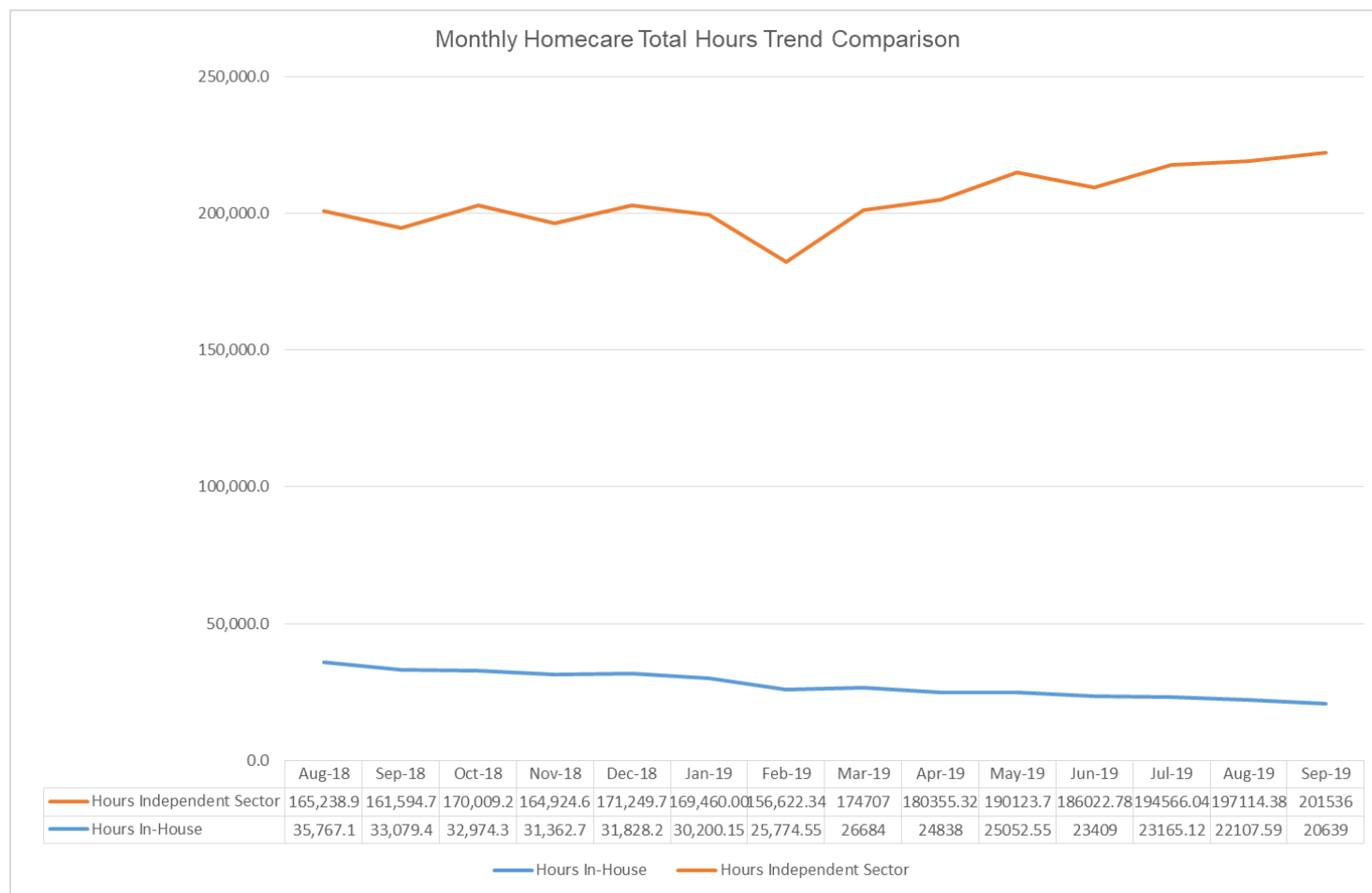
- To build better links with District and Borough council planners to help them evaluate local planning applications for nursing care homes, residential care homes and extra care schemes based on strategic and local knowledge.
- To work with providers to establish occupancy levels in local areas that are not business sensitive. This will help Adult Care assess business risks in the marketplace, and respond to demand calculations in residential and nursing home planning applications.
- To work with Derbyshire Clinical Commissioning Groups to provide appropriate training for care staff, promote local quality of care and reduce avoidable hospital admissions by offering delirium training.
- To promote the development of services to encourage providers to be responsive to the needs of people with a diagnosis of dementia, including consideration of the development of hybrid housing and nursing care models.
- To increase the delivery of housing with care options, including extra care housing for rent and for sale.
- To effectively manage and work with the care home sector to support the development of sufficient nursing care capacity, for example in less well supplied areas such as the High Peak.
- To continue to support the recruitment and training of committed care staff, especially in the rural parts of the county, to address short falls within this sector of the economy via Joined Up Care Derbyshire also known as the [Derbyshire Talent Academy](#).
- To work with a range of small innovative providers, small businesses and social enterprises to identify future opportunities in the market that supports older people to live as independently as possible in the accommodation of their choice.
- The provision of good quality social care and support is a key outcome for; clients, providers and commissioners. It is important at a time when financial pressures are of ever increasing importance, that quality is not overlooked. Our primary focus is to work in collaboration with providers to establish a commitment to quality. This should translate into good standards of care practice making a real difference to the quality of life for people receiving care.

The State of the Market in Derbyshire of Homecare Services

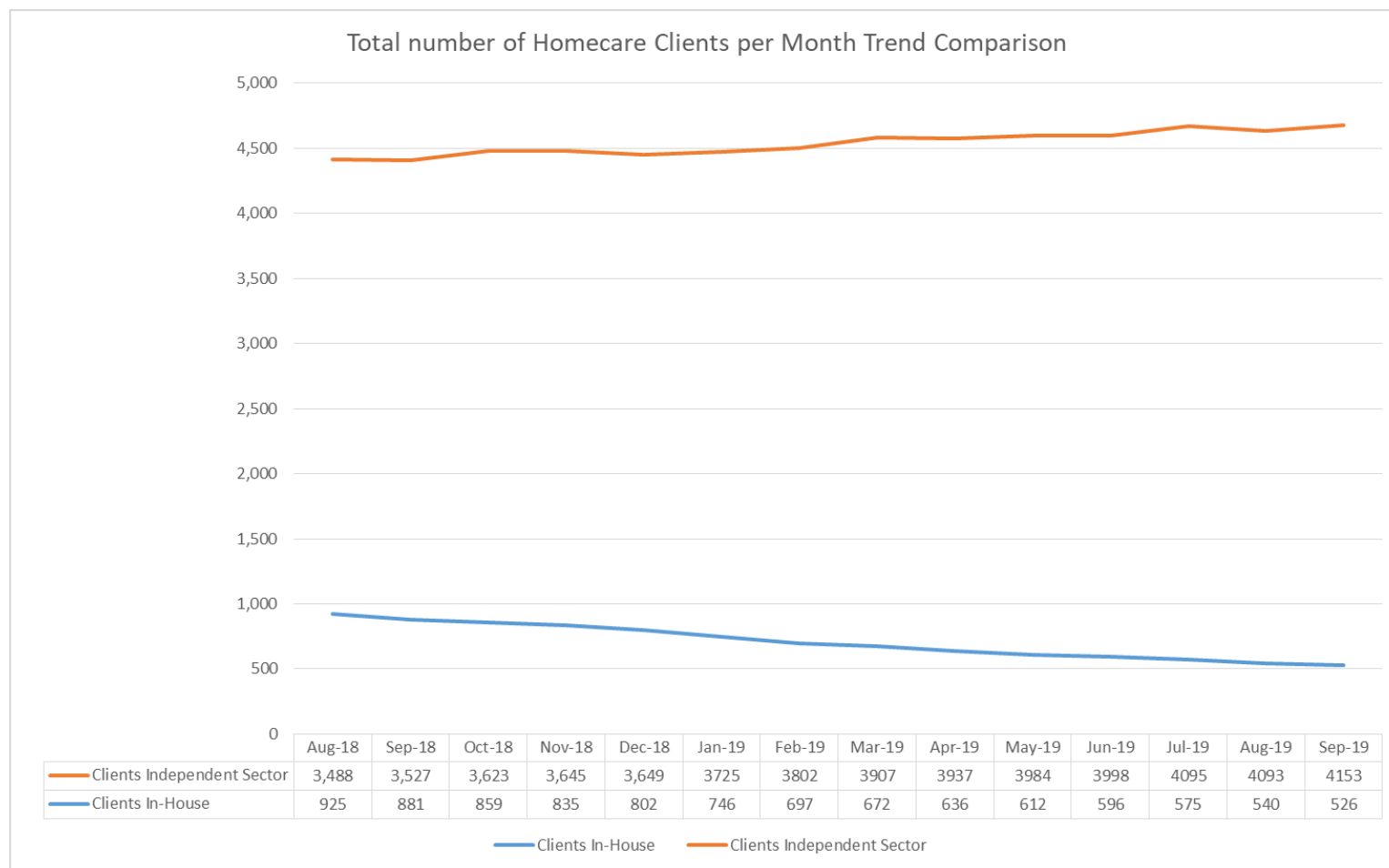
The market is diverse including a range of providers; some are small family run businesses, a number are medium sized agencies and a few providers with a national/regional presence.

- Derbyshire County Council (DCC) purchases home based care from 50 approved home care providers that are regulated by the CQC.
- All work is purchased to the needs and desired outcomes of each client as part of an individual placement agreement (spot contract).
- The Council's [Brokerage](#) team matches providers with prospective new work.
- The Council's in house provision offers a short term outcomes based service.
- Private independent sector providers offer long term packages of care.
- The Council is committed to a minimum commissioned homecare service of 15 minute care call.
- Providers are expected to pay staff above the minimum wage. And also to offer contracts that pay; travel time, sick leave and holidays.
- Currently the Council uses CM2000 for recording activity.
- Obtaining the appropriate support in some areas has been difficult. In some cases this is due to difficulties in recruiting and retaining staff particularly in rural areas. Most need is concentrated in urban areas with fragmented/scattered need across rural areas.
- Staff supply is an issue affecting all providers. High staff turnover results in many providers spending significant amounts of time managing immediate staffing issues rather than on long term planning.
- The Council shares with the market on a weekly basis a report highlighting unmet need to help with service planning and investment.
- The duration of the average weekly home care package time spent with clients is as follows; 6.75 hours for independent sector home care agencies, 5.78 hours for DCC home care teams and 8.33 hours for direct care trading clients (this is a service offered to self funding clients).
- The [Care Quality Commission](#) (CQC) ratings show none are outstanding home care providers, 58 are good (88%), 6 (10%) require improvement, none are inadequate and one has not yet been inspected (2%). (This information was based on the update from CQC of 02/01/20).

Monthly Homecare Total Hours



Monthly Homecare Total Clients



Our Strategic Approach to Market Shaping for Homecare Services

- To work with CCG's on joint commissioning arrangements for homecare provision.
- To review current procurement arrangements for homecare before going to the market.
- To ensure that care calls lasting a minimum of 15 minutes continue to represent only a small proportion of Council funded home based care visits, and that where they do take place they are not related to personal care (e.g. visits for safety and wellbeing checks only).
- To ensure that there are a number of guaranteed providers that can respond in a timely and appropriate manner to hospital discharges, and to emergency/crisis placement requests.
- To offer support to the sector with staff supply/retention and promote access to council run training and guidance.
- To provide guidance and advice to local providers who are at risk of business failure, and ensure that emergency or planned closure minimises the risks to clients of the provider.
- To work with providers to resolve the capacity issues relating to home based care for people living in rural areas of Derbyshire.
- To embed re-ablement as a key approach to delivering care and support, so that individuals, where possible, can be helped to continue carrying out their activities of daily living and live as independently as possible.

Summary of key messages

Summary: This market position statement is aimed at both existing and potential providers of adult social care and support. The council is committed to stimulating a diverse and active health and social care market, where innovation and energy is encouraged and rewarded. This will help to ensure the availability of access to a range of high quality care and support services. Thus facilitating supply so that the local market is fit for purpose and able to respond to future care needs.

By 2039 the population of Derbyshire which is aged 65 and over is projected to increase by 58.5%.

We want to work in collaboration with providers to increase the delivery of housing with care options, including extra care housing for rent and for sale to meet demand to 2035

We recognise that we need to build better links with district and borough council planners to help them evaluate local planning applications for care homes and extra care schemes based on strategic and local knowledge.



We want to work with providers to promote the development of services that are responsive to the needs of people with a diagnosis of dementia, including consideration of the development of hybrid housing and nursing care models.

By 2039 nearly three in every ten people in Derbyshire will be aged 65 and over (249,000).

The average level of need of people accessing residential or nursing care is rising and becoming more complex.

We want to effectively manage and work with the care home sector to support the development of sufficient nursing care capacity, for example in less well supplied areas such as the High Peak.

Further information

Other key documents which can be accessed online:

- [Derbyshire Joint Dementia strategy: Living Well with Dementia](#)
- [Derbyshire Carers Strategy](#)
- [Derbyshire Care Service Directory](#)
- [Information on the Derbyshire County Council Website](#)
- [Joined Up Care Derbyshire](#)
- [Derbyshire Observatory](#)
- [Older Peoples Housing Accommodation and support, A Commissioning Strategy for Derbyshire 2019 to 2035](#)

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